

# Increasing global growth Results 2005

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EADS Annual results - GA Lagardère May, 2nd 2006



### **Outline**

### 1. 2005 financial results

- Group financial results
- Breakdown by division
- Competitive position

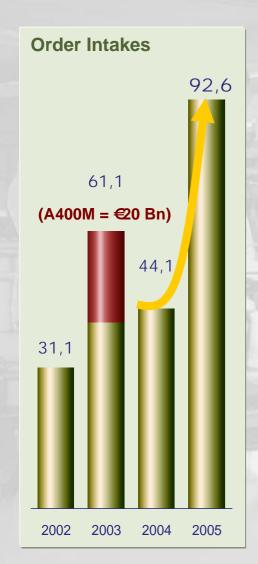
### 2. 2005 Achievements

- A very successful year for our programs
- An exceptional year for our commercial results
- A year of strategic acquisitions
- An increasing internationalisation

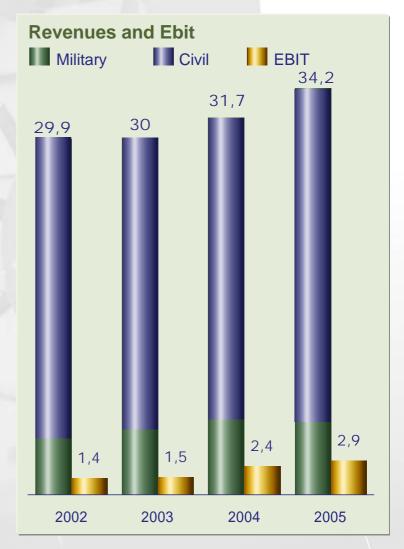
# 3. Road map: strategic objectives

### 2005 Financial results exceeding objectives









# 2005 Share price evolution





# 2005 Financial results **Breakdown by Division**



#### **Airbus**

**Military Transport Aircraft** 

















order backlog turnover **EBIT\*** 

€202.0 bn €22.2 bn €2,307 m

€21.0 bn €0.8 bn €48 m

€3.2 bn €212 m

€ 10.0 bn

€2.7 bn €58 m

€10.9 bn

€ 5.6 bn

€18.5 bn

Civil Defence in % of turnover

88%

A400M, CN235, C295 Airbus derivatives...



29% 71%

Astrium. Launch Vehicles. **CASA** Espacio, **Space Services,** CILAS. Sodern



**Military Air Systems** (Eurofighter...), Missiles (MBDA...), Defence & Communication Systems, **Defence Elect...** 

# EADS 2005 competitive position Turnover and order backlog



Turnover in <b>❸</b> n		Order backlog in <b>⊕</b> n			
Boeing	44,1		EADS	25	3,2
<b>EADS</b>	34,2		Boeing	164,7	
Lockheed Martin	29,9		BAE Systems	87,4	
Northrop Grumman	24,7		Lockheed Martin	60,1	
BAE Systems	22,5		Northrop Grumman	45,2	
Raytheon	17,6		General Dynamics	34,1	
General Dynamics	17,1		Raytheon	27,6	
Thales	10,3		Finmeccanica	26,2	
Finmeccanica	9,8		Thales	20,2	
L3 Communications	7,6		L3 Communications	5,6	
Saab	2,1		Saab	4,6	

# 2005 Achievements A very successful year for our programs





A380 maiden flight (16 customers and 159 firm orders at the end of 2005)



A350 officially launched (13 customers,87 firm
 ▶ orders and 85 additionnal commitments at the end of 2005)



► Ariane 5 ECA operational succes



Tiger helicopters first deliveries to France,
Germany and Spain



Second successful qualification firing for ASTER missiles

# 2005 Achievements An exceptional year for our commercial results



229 order intakes for Airbus by Indian private airlines, and 219 by China, including the order of 150 A320



UPS, China Southern Airlines and Kingfisher Airlines chose the A380



Air tanker consortium was declared « Preferred Bidder » for the FSTA program in the UK



A400M contracts were signed in South Africa and Malaysia



NH90 success in Australia, New-Zeland, Belgium and Spain



▶ 90 ATR aircraft sold

# 2005 Achievements Increased internationalisation for a long-term penetration of high-growth markets





### USA

- US Tanker Team in place, located in Alabama
- Eurocopter plant in Mississippi

#### Recent Partnerships, e.g.

- Raytheon / MTAD JCA
- Sikorsky / Eurocopter Large Utility Helicopters
- Northrop / Airbus, MTAD -KC30 Tanker



### Russia

- 10% stake in Irkut
- Airbus Engineering Centre



### China

- Airbus Engineering Centre
- Airbus Sourcing
- Eurocopter Strategic Agreement with AVIC II on EC 175 (6,5t)



### South Korea

 KHP program. JV with KAI for transport helicopters (8t)

# Roadmap Strategic objectives







Maintain / increase the competitiveness of our platforms (A350, A340, Tigre, NH90, A400M...)





Target growing markets (strategic countries, services, security)



Balance our activities to counter the cycles of the commercial aviation market

Taking part in the World-wide and European consolidation process

**Achieve a Global Benchmark Position,** established through our European and balanced portfolio